

PARTNERSHIP - a few questions

- Why partner together?
- With whom?
- What can partnership mean?
- Is Christian partnership distinctive?
- What's your experience of partnership and what can we learn from it?



Why PARTNER together?

- Add breadth/depth to skills & experience
- Wider network of contacts & relationships
- Improve efficiency by resource sharing
- Perhaps even VAT advantages?
- Greater resilience in economic downturn
- Churches & donors: "Too many agencies"
- Theological aspect: what does "koinonia" - fellowship or partnership - mean for us?

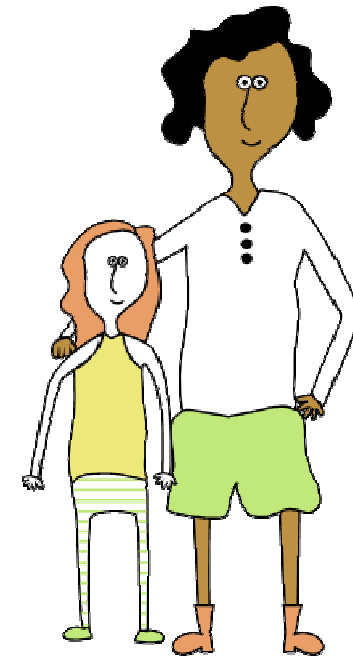


PARTNER with whom?

- North-north and South-south
- South-north - please come back on 1 Nov!
- Agency-agency and church-church
- Church-agency
- Many others!



What can PARTNERSHIP mean?



nurture, capacity building, modelling
control, power, imbalance, dominance

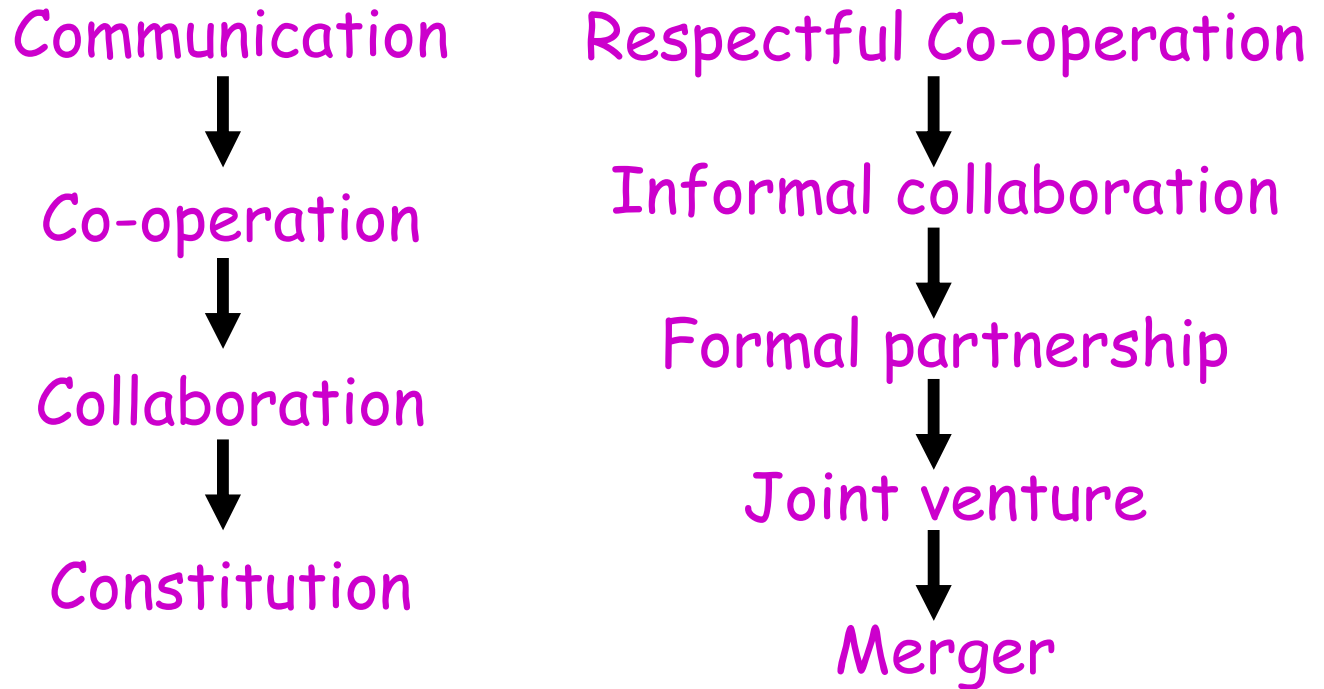
What can PARTNERSHIP mean?



supportive, in balance, working together

slow progress, awkward, inefficient, risky

What can PARTNERSHIP mean?



Greater involvement and interdependence,
and increasingly strategic as we go down



What can PARTNERSHIP mean?

Two broad categories of partnership:

- 1 Tactical or pragmatic - low cost, low risk, easy to start and end, short term goals, low but definable rewards, no major effect on agency if it stops.
- 2 Strategic - higher cost and risk, hard to work through, longer term goals, higher potential rewards, major implications if it breaks down.



Is Christian Partnership distinctive?

- Surely yes!
- Focus on relationship not agenda
- Trust and unity essential
- Broad based participation & decision making
- Respect for differences
- But is it just graciously inefficient?

Philemon 6: I pray that your partnership with us in the faith may be effective in deepening your understanding of every good thing we share for the sake of Christ.



PARTNERSHIP

Share about partnerships with which you have been involved or associated. Were they strategic or tactical?

Note down some key lessons that you learned - either from successes or failures?

Feedback one of those lessons that as a group you feel you would like to share with us all.

